

THE INFORMED Home Buyer/Seller™

Helpful Advice for Making the Right Move

Issue 8

Don't like what you see? Look at the potential instead.

Do you have a picture in your head of what your “dream home” will look like? Most people shopping for a new house have a vision in mind.

Your vision of the ideal property may include such features as a spacious patio, three good-sized bedrooms, a room for a quiet home office, a livingroom with a fireplace, and more.

It's a good idea to have this kind of wish list when home shopping. You'll increase your chances of finding the right property for you and your family.

But what if a home that meets your specific criteria is not currently available on the market? What if you don't have time to wait indefinitely for that dream home to come along?

Does that mean you have to settle for something less than you want?

Not necessarily.

When shopping for a home, don't just consider the existing features of a property you're viewing. Also consider the potential – what that home could become with a few changes or renovations.

- **No backyard patio?** You can get a deck or patio put in.
- **No fireplace in the livingroom?** A cosy gas fireplace can be installed in just about any room these days.
- **No room for a home office?** Consider the possibility of creating one in the basement; perhaps as a partial basement renovation.

As they say, even a diamond looks like an ugly rock until it's cut and polished.

The point is, carefully consider the potential of each home you look at before you decide to add it, or cross it off, your short list. If you do, you'll have a much better chance of finding the right home at the right price.

Want more ideas for finding the perfect (or almost perfect) home? Call today.

Drive the Neighborhood

Finding the right home involves more than just finding the right property. The location plays an important role as well. The last thing you want is to be dazzled into buying what looks like a dream home, only to discover later on that the location makes it inconvenient to get to work, school and other activities.

So when you see a property you like, take a drive around the area. Drive to the local school your kids will be attending. Drive to the highway you take to work. Drive to activities you and your family enjoy, such as golf, movies, and swimming.

By spending some time exploring the area by car, you'll get a feel for what life is going to be like living there.

Think, Act... Live!

“Genius is only a superior power of seeing.”

John Ruskin

“Do your own thinking. Be the chess player. Not the chess piece.”

Ralph Charell

“Never mistake knowledge for wisdom. One helps you make a living; the other helps you make a life..”

Sandara Carey